



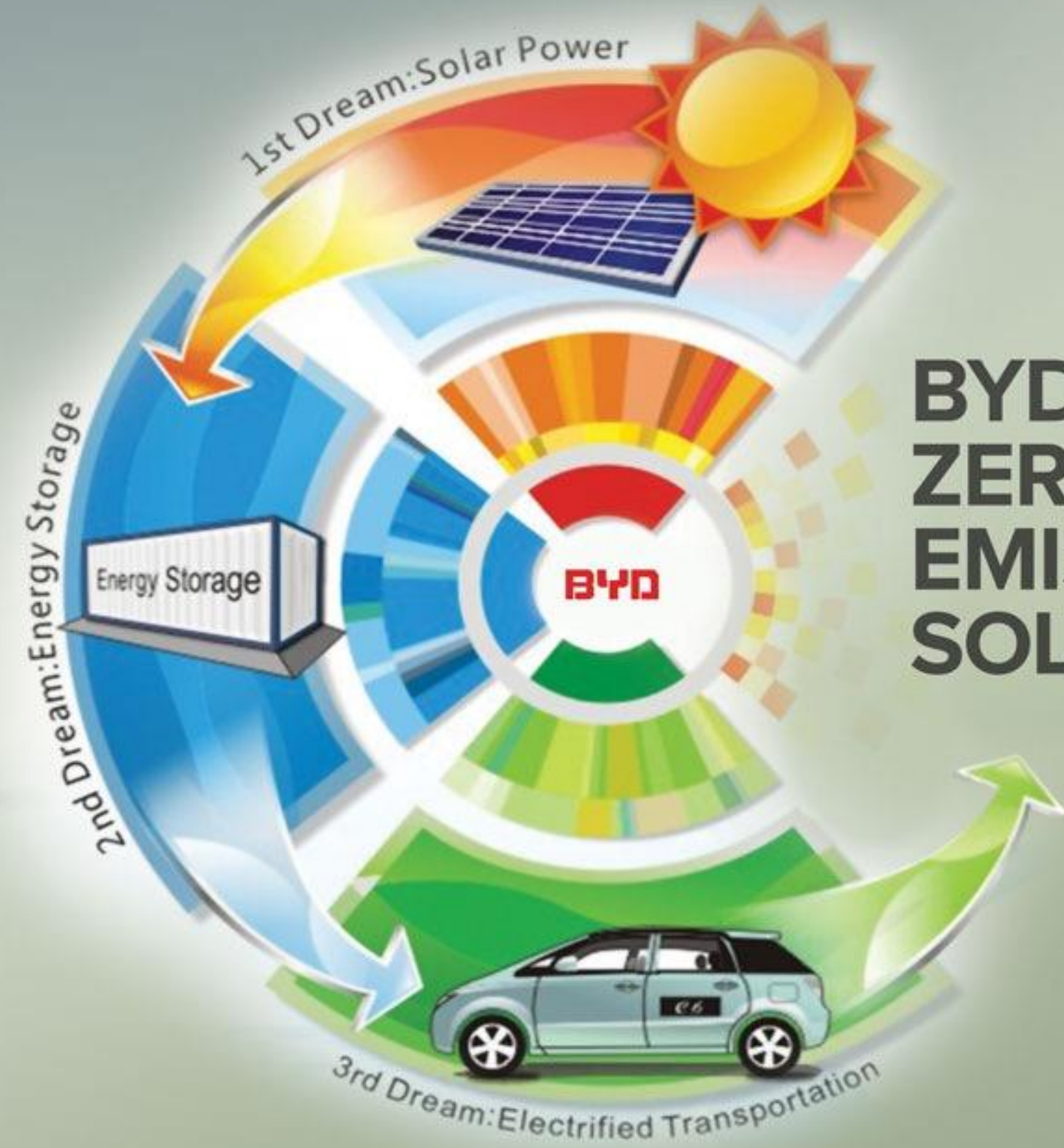
BYD COACH & BUS

ELECTRIFYING TRANSIT





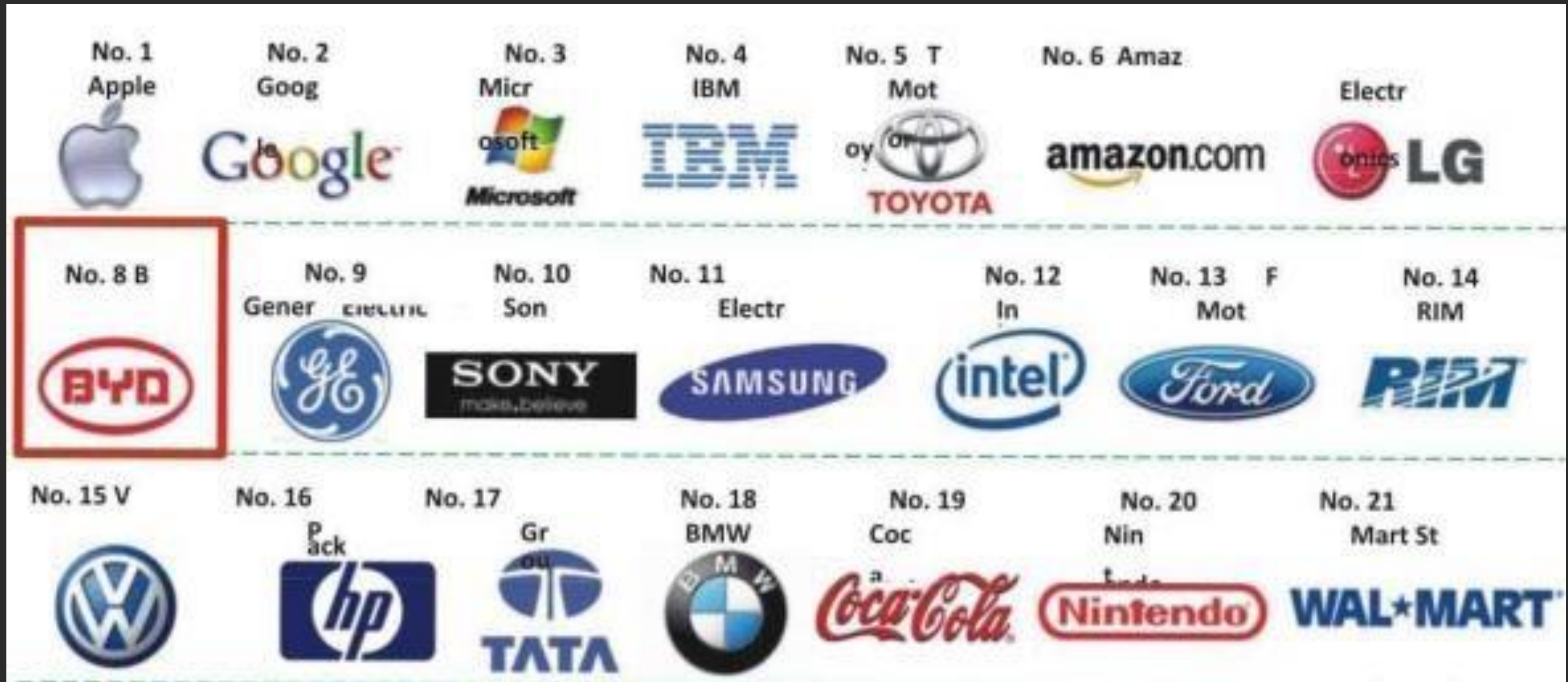
WHO IS BYD?



**BYD'S
ZERO/ZERO
EMISSION
SOLUTION**



ONE OF THE MOST INNOVATIVE COMPANIES IN THE WORLD



Bloomberg List: 25 Most Innovative Companies 2010



CHANGING THE WORLD

No. 1 Vodafone 	No. 2 Google 	No. 3 Toyota 	No. 4 Walmart 	No. 5 Enel 
No. 6 GSK 	No. 7 Jain Irrigation 	No. 8 CISCO Systems 	No. 9 Novartis 	No. 10 Facebook 
No. 11 MasterCard 	No. 12 Grameen Bank 	No. 13 Alibaba 	No. 14 Danone 	No. 15 BYD 
No. 16 CEMEX 	No. 17 Discovery Ltd. 	No. 18 Novo Nordisk 	No. 19 SABMiller 	No. 20 IBM 

Fortune Magazine Top Companies Changing the World 2015



TRANSIT & MOTOR COACH





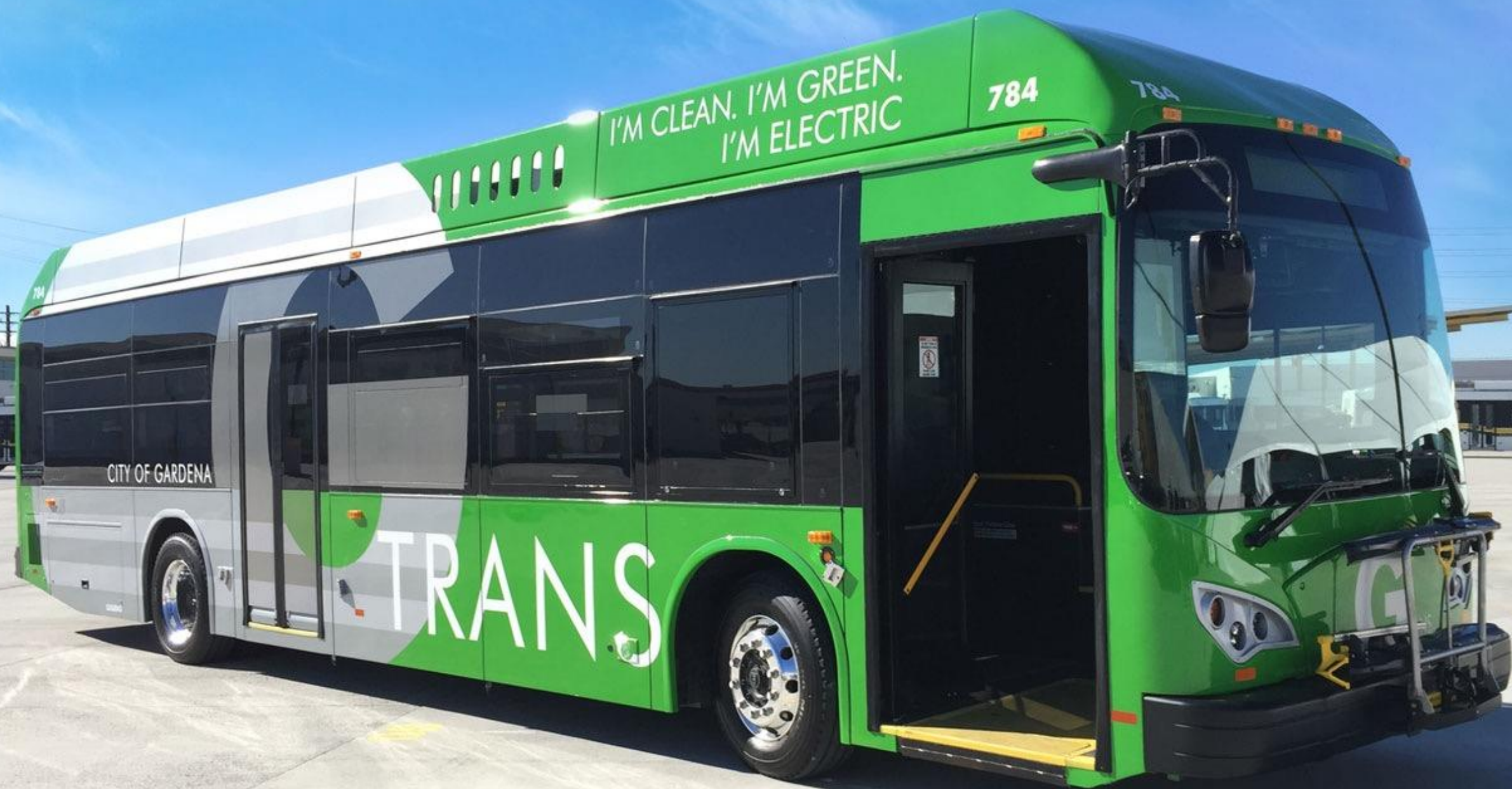
WORLD'S LARGEST PRODUCER OF ALL ELECTRIC BUSES

- Nearly 100 million miles of Proven Revenue Service
- 10,000+ E-Buses Built Globally
- 7200+ E-Buses On Order
- Low Cost Charging Infrastructure
- Competitive Pricing
- Global Popularity
- Made in America
- Altoona Tested
- Speedy Delivery

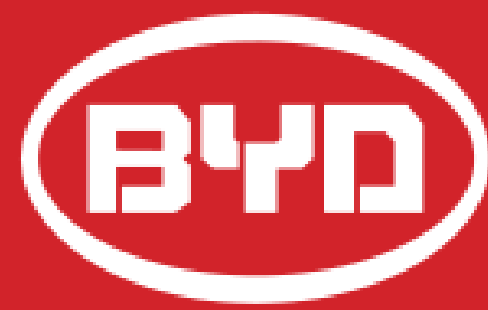




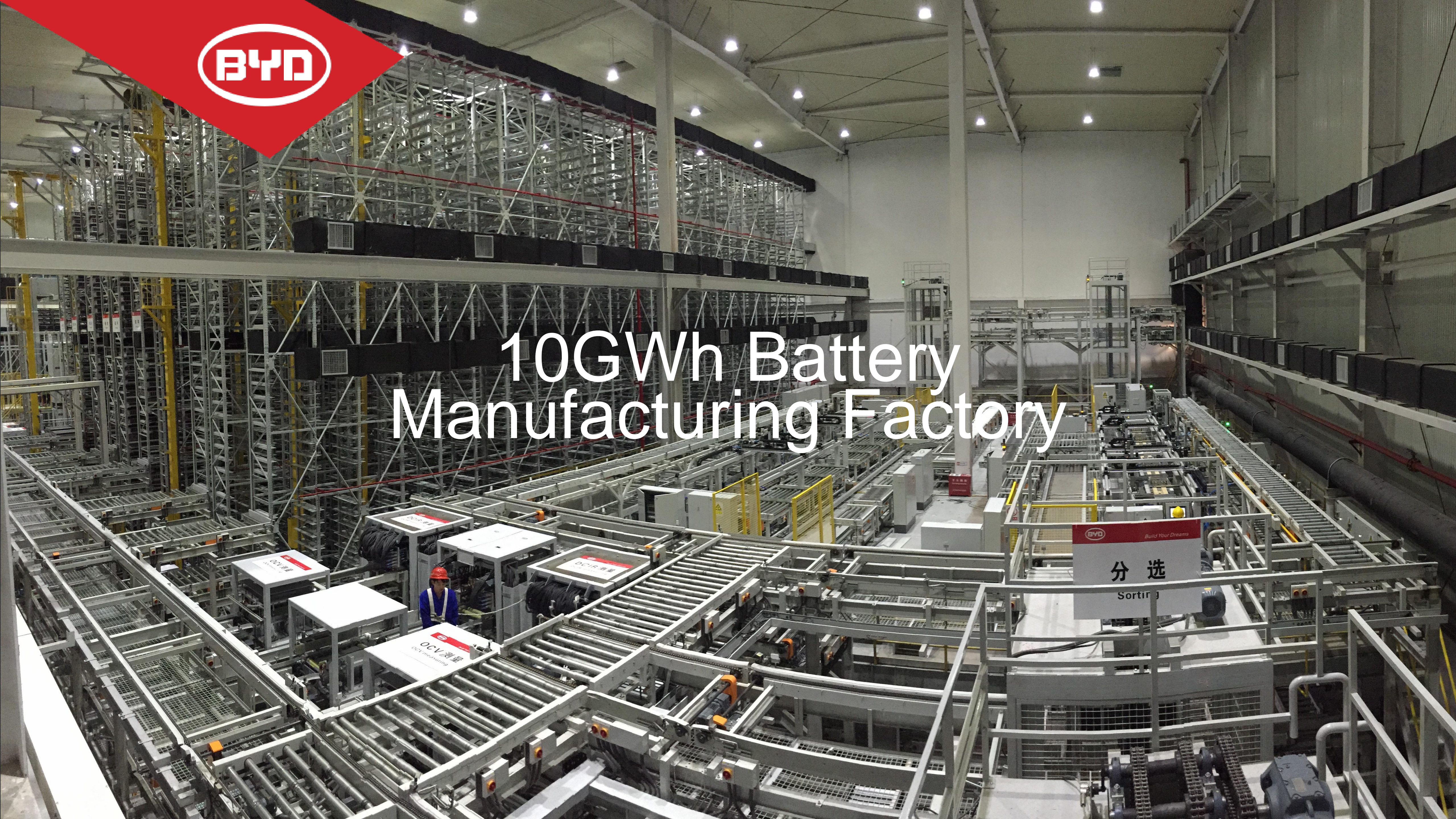
SAFEST AND LONGEST LASTING VEHICLE BATTERIES



- Short Circuit Resistant
- Strike Resistant
- Pierce Resistant
- Flame Resistant
- High Temp Resistant
- Ultra Long Battery Life Cycle
- V2G Micro-grid Compatible
- Fully Recyclable
- 12 Year Warranty



10GWh Battery Manufacturing Factory





Another 10GWh Factory is
Currently Under Construction



BYD Coach & Bus Factory Lancaster, CA



ELECTRIC BUS PRODUCTION IN THE US

- Over 20 committed US public transportation customers
- 35 E-Buses In Service In US
- 150+ E-Buses On Order In US
- Diverse customer base in terms of geography, duty cycles, etc.
- Top notch After Sales Support & Training





FLEET CHAMPION – ANTELOPE VALLEY TRANSIT AUTHORITY (AVTA)

- First US transit agency committed to 100% zero emission fleet
- BYD selected vendor to provide 85 buses in the next 3 years
- Mix of 40' low floor, 60' low floor articulated, and 45' over the road coaches
- Using up to 15 250kW inductive charging systems to meet 100% of routes with long duty cycles





FLEET CHAMPION – SHENZHEN

- 4,000 electric buses delivered!
- 3,024 electric buses on order (additional 3,410 buses ordered by sister city Shanwei)





WHAT'S NEXT?

- Continued advancement in battery density => more range (40% improvement in density in last 3 years)
- Pricing will continue to improve due to volume and battery prices (20% drop in price over 3 years)
- Altoona Testing – 2 Buses Already Through Altoona, with 3 more expected in 2016
- New models – will begin to offer our all-electric double decker bus in US
- Net Zero/Off Grid electric transit buses – power supplied through solar, stored in an Energy Storage System and used to power All-Electric Buses

